

# Webinar Training: Risk Assessment of Power Projects

Antonio Della Pelle Enerdata Energy Consulting

19 April 2017

# Outline

# 1. Introductions

- 2. Primary Energy & Electricity Forecasts
- 3. LCOE Trends
- 4. Renewables and Feed-In-Tariffs
- 5. Case Studies:
  - a. Impact of nuclear restart on gas in Japan
  - b. Small scale LNG in Indonesia
  - c. Malaysia's future energy mix
- 6. ERI Intro
- 7. Benchmarking (Japan, Indonesia and Malaysia)
- 8. Conclusions

# Enerdata Power & Gas Market Review

### 19 April 2017

8:00 a.m. Central European Time | 2:00 p.m. Singapore Standard Time

With the cost of renewables dropping each year, and with the need for additional energy capacity in regions such as Africa and Asia, having a rigorous methodology to identify areas of opportunities and risk is paramount. Enerdata's in-house Energy Risk Index (ERI) methodology can execute risk analysis for power related projects. The ERI methodology is capable of qualifying and quantifying market risks, allowing companies to efficiently take actions to prevent loss of capital.

# Enerdata will discuss the outlook of global and regional energy trends, levelized cost of electricity trends, feed-in-tariff systems, benchmarking results between countries, and real case studies of power related projects including Malaysia, Indonesia and Japan.

During the webinar we will touch on the main elements that a feasibility study for a power project needs to cover, such as policy and regulatory assessment, market assessment and sizing, technology selection, economic analysis, and risk assessment. In the case studies we will assess how the energy trade balances and energy policies are designing the future fuel mix for power generation. In the Japan case study, we assess the nuclear restart, which of impacts liquefied natural gas (LNG) consumption in Japan and LNG prices globally (because Japan is a major global LNG importer). In the Indonesia case, the 1,000+ islands are a key factor in determining what power options are and are not feasible. In Malaysia, the absence of renewables presents a key dilemma for the future energy mix of the country, which is already experiencing a domestic oil and gas production shortage.



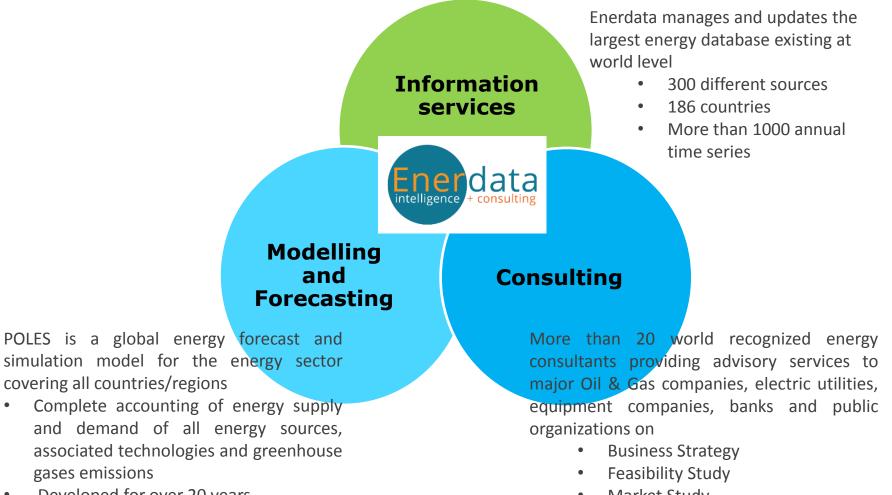
## A 25 Years old global energy intelligence company

- **Independent** energy research & consulting company since 1991
- **Expert** in analysis and forecasting of global energy & climate issues
- **In-house** and globally recognized databases and forecasting models
- Headquartered in the Grenoble (French Alps) research cluster
- Offices in Paris, London and Singapore + network of partners World Wide
- Global reach: clients in Europe, Asia, Americas, Africa





# A 25 Years old global energy intelligence company



Developed for over 20 years

Market Study •



# A sample of our clients

### Oil & Gas/Power Utilities/Equipment/Government/Research Institutions/Financial





# Antonio Della Pelle - Enerdata Managing Director



- Antonio is a chartered chemical engineer with 20 years of experience working in the Energy Industry. Antonio was the Project Director of the Singapore Government project related to Energy Markets Review, Global Energy Outlook and Energy Policies Analysis. In 2014, Antonio the Bioenergy Advisor for a SE Asia Government on a retainer basis. In addition, Antonio is part of the expert panel on energy policies to the United Nations Economic and Social Commission for Asia and the Pacific (UNESCAP). He is also an advisor to Asia Development Bank (ADB) on Energy Policies and Energy Markets. Antonio is an expert in Industrial energy efficiency; energy policies, geopolitics and presented several papers in international forums. He created business plan for two clean energy start-ups company based in Singapore.
- He has experience in Energy Management implementation, management of change and is a qualified coach. He has a wide technical and managerial knowledge on energy market and energy policies implications.
- He has been living in Asia since 2003. He is graduated from L'Aquila University in Italy CMEng (1st class) Chemical Engineering and INSEAD BUSINESS SCHOOL Singapore, Supply Chain Management programme. Antonio is currently a member of the board of the IChemE Energy Centre (UK).



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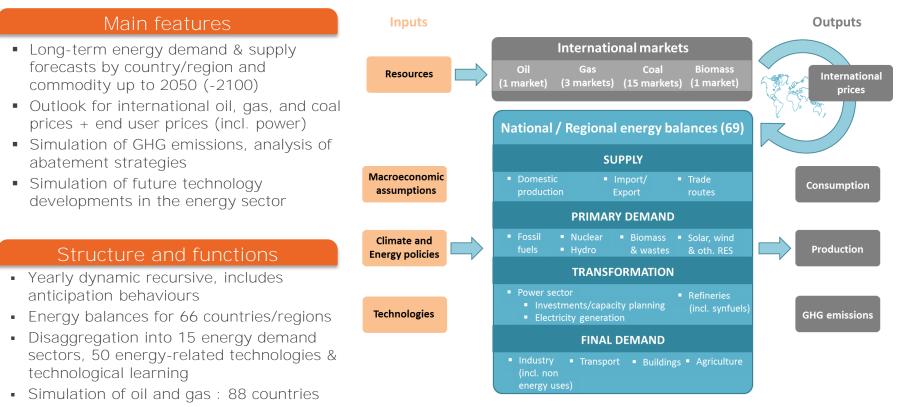


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### METHODOLOGY

# POLES – An integrated tool to assess the evolution of future energy systems



- Full power generation system
- Uranium & renewables resources



### METHODOLOGY

# Issues and topics covered by POLES

### **Energy Demand**

- 66 countries
- 15 detailed sub-sectors industry, buildings & transportation, incl. detailed description of large Energy Intensive Industries : steel, aluminium...
- All key energies: oil, gas, coal, power, biomass, solar, wind
- End consumer prices
- Detailed demand technology description (buildings, transport)
- Demand function based on activity levels, prices effects, autonomous technological change

### Energy supply

- Oil, gas, coal, and renewables
- Resources, discoveries and reserves for 88 producing countries
- Production strategies (countries)
- Unconventional oil and gas
- International and regional prices: oil, gas, coal, biomass
- Development potential for renewables
- Oil, gas, coal, and biofuels, imports & exports

### Transformation

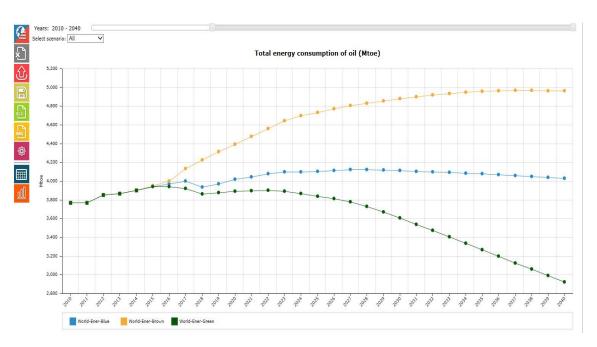
- 30 different power generation technologies
- Simulation of future power generation mix by country
- Power capacity planning
- Electricity load forecasting
- Power price analysis
- Technology availability scenarios: Nuclear revival or phase-out, CCS, wind & intermittency...
- Impact of support schemes for renewables (feed-in tariffs...)
- Hydrogen



### SERVICE

# EnerFuture online database

- Easy access to the complex, comprehensive and insightful POLES model !
- 24/7 online access
- Projections based on 3 Enerdata's contrasted scenarios
- Annual forecasts to 2040 of <u>demand</u> and <u>prices</u> by sector for all energies and CO<sub>2</sub> emissions
- Power mix forecasts to 2040 (capacities + production)
- 66 <u>countries/regions</u>
- Energy indicators
- Unlimited Excel exports
- Regular updates
- Enerdata assistance



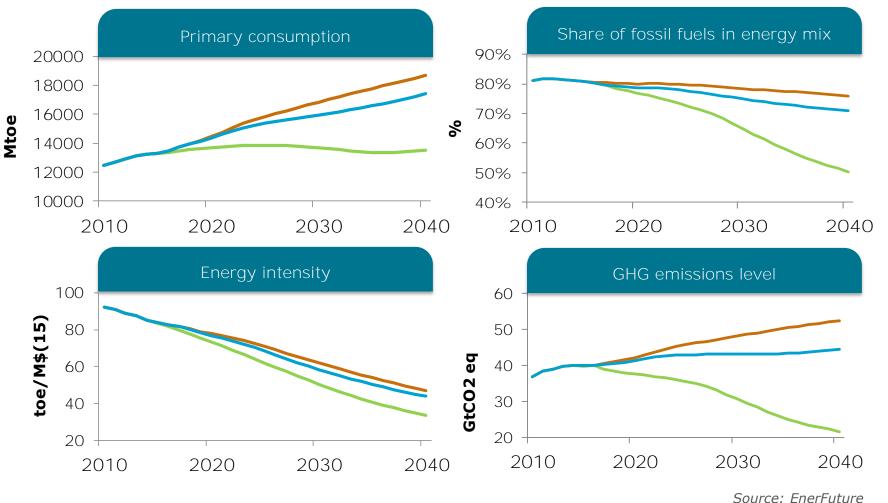


# Description of the EnerFuture scenarios

| Ener-Blue  | Ener-Green   | Ener-Brown  |  |  |  |  |  |  |  |  |
|--|--|---|--|--|--|--|--|--|--|--|
| CLIMATE & ENERGY POLICIES  |  |   |  |  |  |  |  |  |  |  |
| • 2030 NDCs targets achieved                                       | • Reinforcement trend  | NDCs targets not reached                                    |  |  |  |  |  |  |  |  |
| <ul> <li>CO<sub>2</sub> emissions growth slow-<br/>down</li> </ul> | • NDCs targets regularly   | Soaring CO <sub>2</sub> emissions                           |  |  |  |  |  |  |  |  |
|  | reviewed upwards   | •+5-6°C temperature increase                                |  |  |  |  |  |  |  |  |
| +3-4°C temperature increase  | +1.5-2°C temperature<br>increase   |   |  |  |  |  |  |  |  |  |
|  | ENERGY DEMAND  |   |  |  |  |  |  |  |  |  |
| Increase in developing   | <ul> <li>Global stabilization</li> </ul>   | <ul> <li>Gradual improvement on</li> </ul>                  |  |  |  |  |  |  |  |  |
| countries  | <ul> <li>Ambitious energy efficiency</li> </ul>  | energy intensity  |  |  |  |  |  |  |  |  |
| <ul> <li>Slightly decreasing in OECD</li> </ul>                    | policies   | <ul> <li>High growth in developing<br/>countries</li> </ul> |  |  |  |  |  |  |  |  |
| <ul> <li>Controlled through NDCs</li> </ul>                        | <ul> <li>Regular updates of efficiency<br/>targets</li> </ul>                          | <ul> <li>Upward trend in OECD too</li> </ul>                |  |  |  |  |  |  |  |  |
|  | ENERGY SUPPLY & PRICES   |   |  |  |  |  |  |  |  |  |
| Tensions on available  | Fossil fuel subsidies phase-out  | • Fossil fuels renaissance                                  |  |  |  |  |  |  |  |  |
| resources  | • Strong development of  | Lower energy prices   |  |  |  |  |  |  |  |  |
| Increasing energy prices   | renewables   | Diffusion of unconventional                                 |  |  |  |  |  |  |  |  |
| <ul> <li>Diversification towards<br/>renewables</li> </ul>         | <ul> <li>Price increase reflect policies<br/>and CO<sub>2</sub> constraints</li> </ul> | US "success story"  |  |  |  |  |  |  |  |  |
|  | 2  | <ul> <li>Continued efforts on renewables</li> </ul>         |  |  |  |  |  |  |  |  |



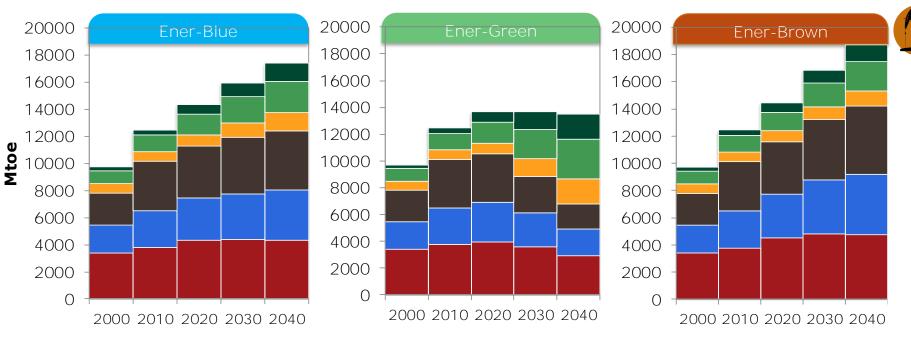
# Key energy indicators by scenario





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# Primary Energy Demand (World)



■ Oil ■ Gas ■ Coal ■ Nuclear ■ Biomass and wastes ■ Oth. renewables

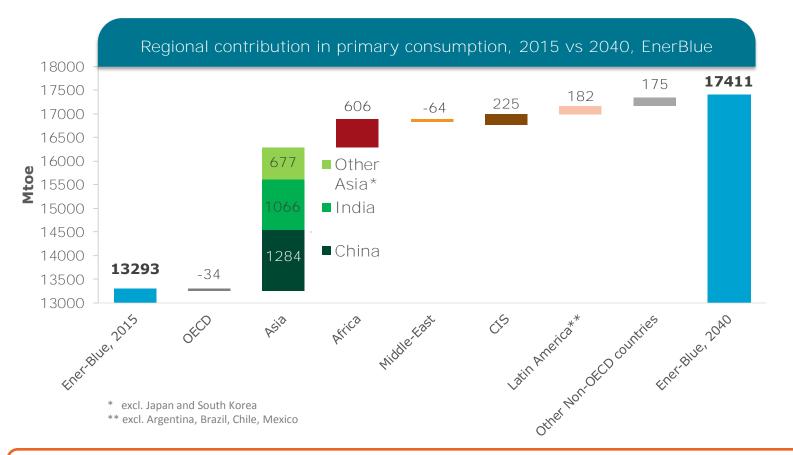
#### Source: Enerdata POLES Model

- Fossil fuels share in 2040 reduced to 76% in Ener-Brown and 71% in Ener-Blue, and even further to 50% in Ener-Green.
- Renewable energy share varies between 18% (Ener-Brown), 21% (Ener-Blue) and 36% (Ener-Green).





# Global demand is driven by Asia, followed by Africa

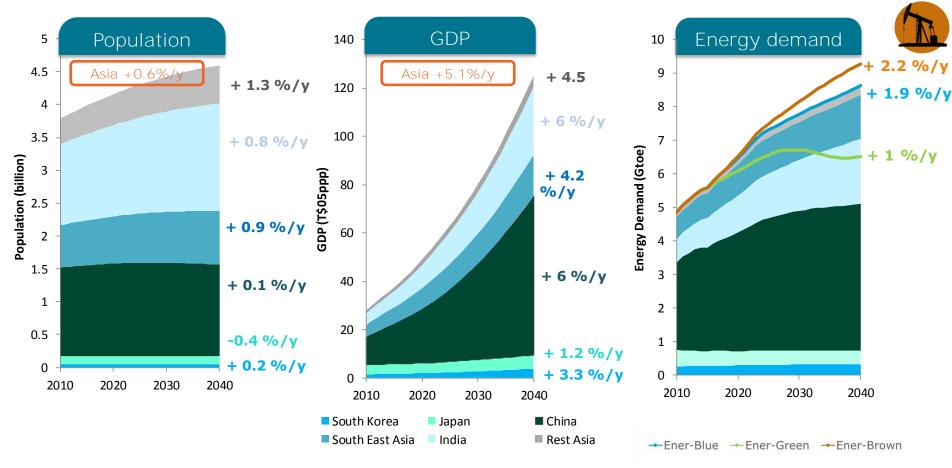


74% of the demand growth over 2015-2040 will come from Asia, and 15% from Africa.

Source: EnerFuture, Ener-Blue scenario



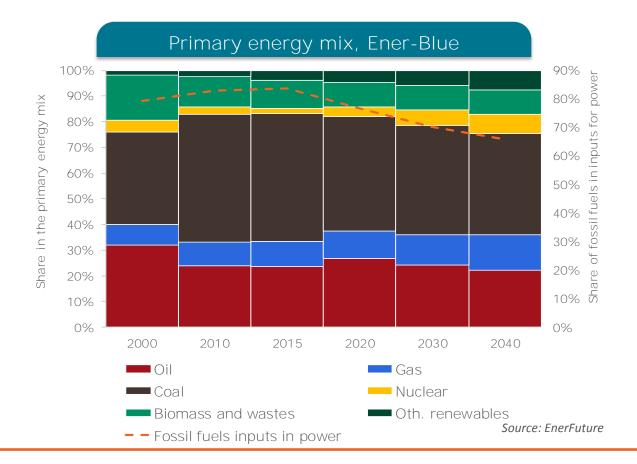
# Strong economic growth leads to a doubling of Asian energy consumption...



... which drives the global demand (~50% of the worldwide demand in all scenarios).

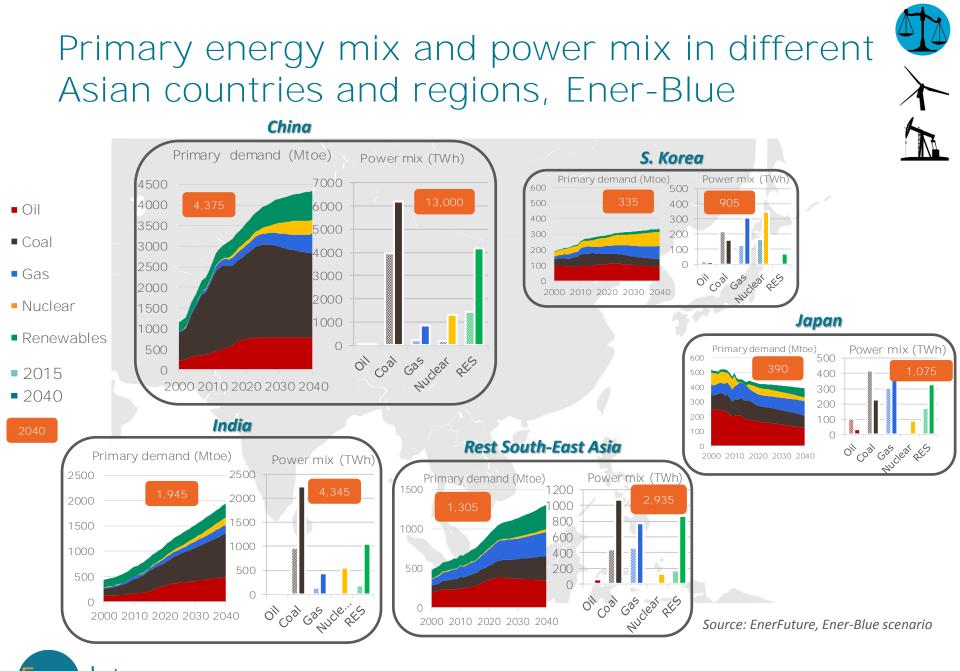


# The Asian energy mix remains dominated by fossil fuels, especially coal

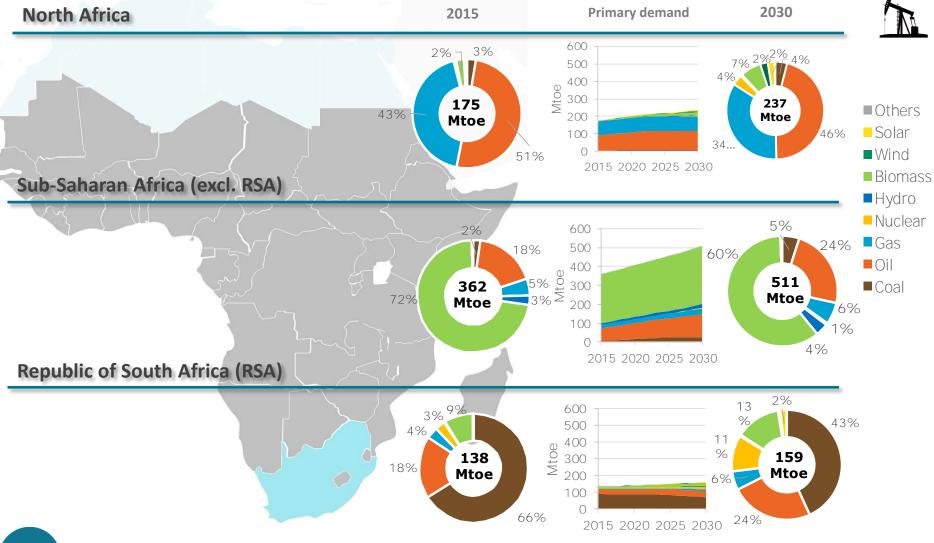


In the power sector, the share of fossil fuels inputs decreases from 84% to 66% between 2015 and 2040.





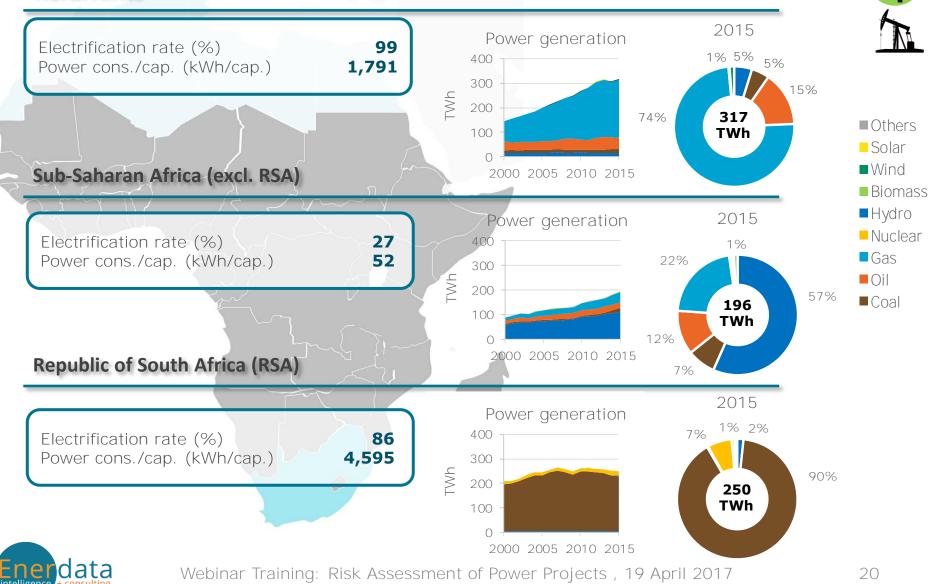
# Energy demand on the African continent at horizon 2030: a market in expansion



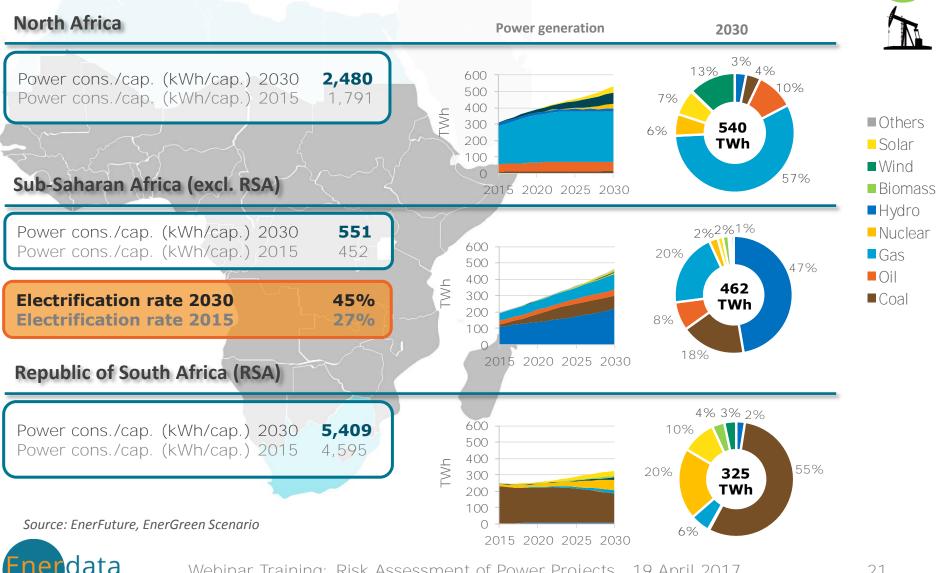


# Evolution of the power mix: historical development

**North Africa** 



# Evolution of the power mix: future trends



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## EnerFuture scenarios - wrap up

| Ener-Blue   | Ener-Green  | Ener-Brown  |  |  |  |  |  |  |
|---|---|---|--|--|--|--|--|--|
| POLICIES & OBJECTIVES   |   |   |  |  |  |  |  |  |
| <ul> <li>2030 INDCs targets achieved</li> </ul>   | <ul> <li>Reinforcement trend</li> </ul>   | <ul> <li>INDCs objectives not reached</li> </ul>  |  |  |  |  |  |  |
| <ul> <li>CO<sub>2</sub> emissions growth slow-<br/>down</li> </ul>  | <ul> <li>INDCs targets regularly<br/>reviewed upwards</li> </ul>  | <ul> <li>Soaring CO<sub>2</sub> emissions</li> </ul>  |  |  |  |  |  |  |
| +3-4°C temperature increase   | +1.5-2°C temperature increase   | +5-6°C temperature increase   |  |  |  |  |  |  |
|   | KEY OUTPUTS   |   |  |  |  |  |  |  |
| <ul> <li>Demand: +25% over 2015-40,<br/>up to +30% in Non-OECD</li> </ul>   | <ul> <li>Global demand stabilization<br/>below 14 Gtoe</li> </ul>   | <ul> <li>Demand continuous growth:<br/>+40% over 2015-2040</li> </ul>   |  |  |  |  |  |  |
| <ul> <li>Energy mix transformation :<br/>less fossil (70% in 2040), RES<br/>share &gt;20% by 2040</li> </ul>      | <ul> <li>Fossil fuels share around 50%<br/>by 2040, coal share halved</li> <li>DES + puelear developments</li> </ul>                                      | <ul> <li>Fossil fuels stay at nearly 75%<br/>and grow in volume, with gas<br/>gaining market share</li> </ul> |  |  |  |  |  |  |
| <ul> <li>Energy intensity nearly divided<br/>by 2 over 2015-2040</li> </ul>                                       | <ul> <li>RES + nuclear development:<br/>~70% of power capacities<br/>(2040)</li> </ul>  | <ul> <li>RES power production also<br/>grows: x2.5 over 2015-2040</li> </ul>                                  |  |  |  |  |  |  |
| <ul> <li>GHG emissions stabilization<br/>around 44 GtCO2eq, thanks to<br/>RES and Energy Efficiency</li> </ul>    | <ul> <li>GHG emissions reach ~22<br/>GtCO<sub>2</sub>eq; &gt;70% of reduction<br/>efforts in Non-OECD countries</li> </ul>                                | <ul> <li>GHG emissions growth: +31%<br/>over 2015-2040, reaching 52<br/>GtCO2eq</li> </ul>                    |  |  |  |  |  |  |
| <ul> <li>CO<sub>2</sub> shadow price ~35€/tCO<sub>2</sub><br/>in 2040 (~80€/tCO<sub>2</sub> in the EU)</li> </ul> | <ul> <li>Add. costs + investments<br/>(CO<sub>2</sub> shadow price &gt;600€/tCO<sub>2</sub>)<br/>balanced partially by lower<br/>fuel expenses</li> </ul> |   |  |  |  |  |  |  |



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Enerdata

# How to compare between power generation technologies

Levelized cost of electricity  $(LCOE) = \frac{Total \ Life \ Cycle \ Cost}{Total \ Lifetime \ Energy \ Production}$ 

LCOE is the minimum price at which energy must be sold for project to breakeven, expressed in cents/kWh or \$/MWh

Total Life Cycle Cost = **Initial Investment** (includes Cost of Capital) + **Fuel Costs** + **Operations & Maintenance Costs – Residual Asset Value** 

Total Lifetime Energy Production = Total number of hours in a year (8760) x Capacity Factor (0<x<1) x Electricity production per hour

### Significance:

- Enables comparison of projects using different generation technologies of unequal lifetimes and differing capacities
- Enables grid competitiveness comparisons for projects in different locations



Solar PV (utility-scale) and wind <u>unsubsidized LCOEs</u> have become cost competitive and have minimal sensitivity to fuel prices compared with conventional technologies

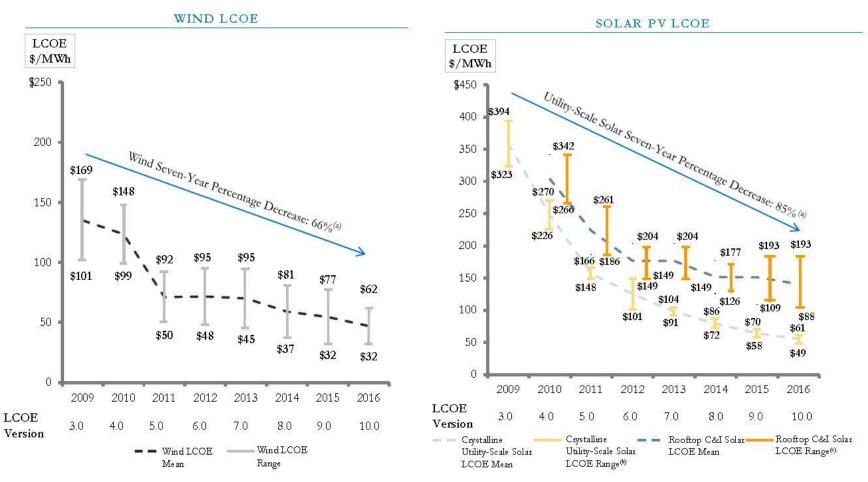
|                                    | Solar PV—Rooftop Residential <sup>‡</sup>          |      | 1                              | \$138            |              | \$222                |       |
|------------------------------------|--|------|--------------------------------|------------------|--------------|----------------------|-------|
|                                    | Solar PV—Rooftop C&I                               |      | \$88                           |                  | \$193        |                      |       |
|                                    | Solar P37 Community                                |      | \$78                           | \$135            |              |                      |       |
|                                    | Solar PV—Crystalline Utility Scale <sup>(b)</sup>  | \$49 | \$61 <b>\$92<sup>(d)</sup></b> |                  |              |                      |       |
|                                    | Solar PV—Thin Film Utility Scale <sup>(b)</sup>    | \$46 | \$56 \$92 <sup>(4)</sup>       |                  |              |                      |       |
| ALTERNATIVE<br>ENERGY <sup>®</sup> | Solar Thermal Tower with Storage®                  |      |                                | \$119            | \$182        | \$237 <sup>(e)</sup> |       |
| LINEROI                            | Fuel Cell <sup>†</sup>                             |      | \$106                          | 5                | <b>\$167</b> |                      |       |
|                                    | Microturbine <sup>†</sup>                          |      | \$76 \$89                      |                  |              |                      |       |
|                                    | Geothermal   |      | \$79                           | \$117            |              |                      |       |
|                                    | Biomass Direct                                     |      | \$77                           | \$110            |              |                      |       |
|                                    | Wind   | \$32 | \$62 \$118                     | 3 <sup>©</sup> 🔶 |              |                      |       |
|                                    | Diesel Reciprocating Engine                        |      |                                |                  | \$212        |                      | \$281 |
|                                    | Natural Gas Reciprocating Engine <sup>(19)</sup> t | \$   | 68 \$                          | \$101            |              |                      |       |
|                                    | Gas Peaking  |      | 1                              | \$165            |              | \$217                |       |
| CONVENTIONAL                       | IGCC <sup>0</sup>                                  |      | \$94                           |                  | H.           | \$210                |       |
|                                    | Nuclear <sup>®</sup>                               |      | \$97                           | \$136            |              |                      |       |
|                                    | Coal   | \$60 |                                | \$143            |              |                      |       |
|                                    | Gas Combined Cycle                                 | \$48 | \$78                           |                  |              |                      |       |
|                                    | \$0  | \$50 | \$100                          | \$150            | \$200        | \$250                | \$30  |
| ource: Lazard LC                   | OE 2016 Estimates, US Mai                          | rket |                                | Levelized Cost ( | \$/MWh)      |                      |       |

#### Source: Lazara LCOE 2016 Estimates, US Market

#### Analysis assumes:

- global costs of capital structure: 60% debt at 8% interest rate, 40% equity at 12% interest rate for conventional and alternative energy generation technologies (which may be significantly higher than OECD country costs of capital)
- Exclusion of integration costs (grid & conventional generation investment to overcome system intermittency) for intermittent technologies
- > Does not account for differences in heat coefficients within technologies / balance-of-system costs / other factors which may differ across solar technologies or due to geographical circumstances

## Potential for solar PV and wind LCOEs to decrease further if trend in component cost reductions and efficiency improvements continue



Source: Lazard LCOE 2016 Report (\*LCOE trends primarily focused on US market)



## Latest Developments on Renewable Projects

#### Renewables to account for over 60 percent of India's power capacity – Piyush Goyal

25 March, 2017

India's Power Minister has suggested that India could achieve a generation capacity mix that comprises 60-65 percent renewable energy. India's solar generation capacity is expected to reach 20 GW within the next 15 months (from the current level of 10 GW). Reduced capital expenditure and financing costs have helped drive tariffs down. New lows were set in recent auctions for solar and wind power, the former falling to Rs 2.97 per unit (US 4.55 cents per kWh) in a 750 MW capacity auction, and the latter to Rs 3.46 per unit (US cents <u>5.30 per kWh</u>) in a 1,000 MW capacity auction.

#### Japan prepares for biomass power plant surge and increases imports of wood chips

#### 27 February, 2017

Japan's government is revising the fixed price power purchase scheme meaning that biomass generated power will see the price fall to 21 Yen per kWh from 24 Yen per kWh, effective October, 2017. Consequently, there is expected to be an increase in demand for biomass plants that will come online around 2020. Although many power plants run on construction waste, imported wood chips are likely to meet future plant's feedstock need.

# Hanwha-Kalyon consortium wins contract to build 1 GW solar park in Turkey

21 March, 2017

Turkey is reported to have awarded a tender for the construction of a 1 GW solar park to a 50-50 joint venture formed by Hanwha Q CELLS and Kalyon Enerji. The project was awarded by offering a price of US 6.99 cents per kWh (€0.065 per kWh) and it is expected to be supported by the award of a 15-year power purchase agreement ("PPA"). The project is expected to commence operations within 36 months and will include a 500 MW factory which would be commissioned within 24 months.

#### Jordan will award 300 MW renewable projects

#### 17 January, 2017

The assistant secretary general of Jordan's Ministry of Energy Ziad Jibril Sabra has announced that the government plans to approve up to six renewable energy projects, comprising four solar and two wind farms of 50 MW each, in order to help Jordan achieve 1.6 GW of renewable energy capacity and have a 20 percent renewable share in power generation by 2020. The government has recently awarded a 61.3 MW solar project to Saudi Arabia's ACWA Power International, which bid a record low (for Jordan) of 5.88 US cents per kWh.



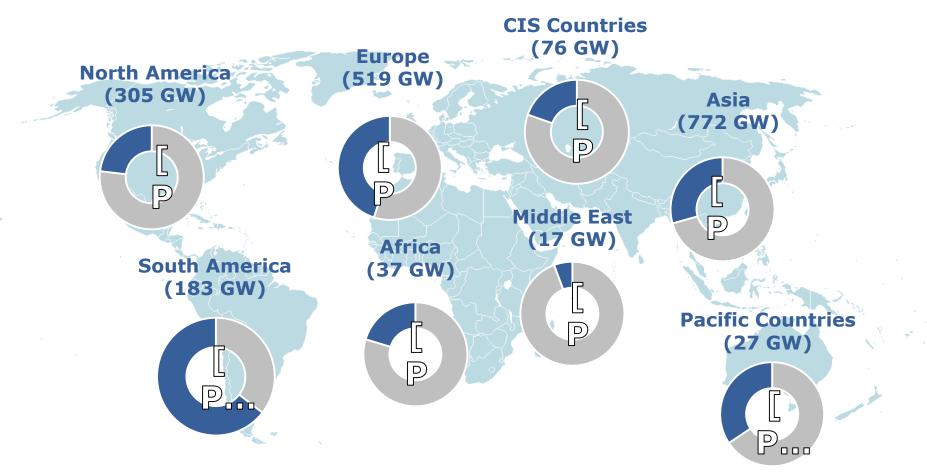
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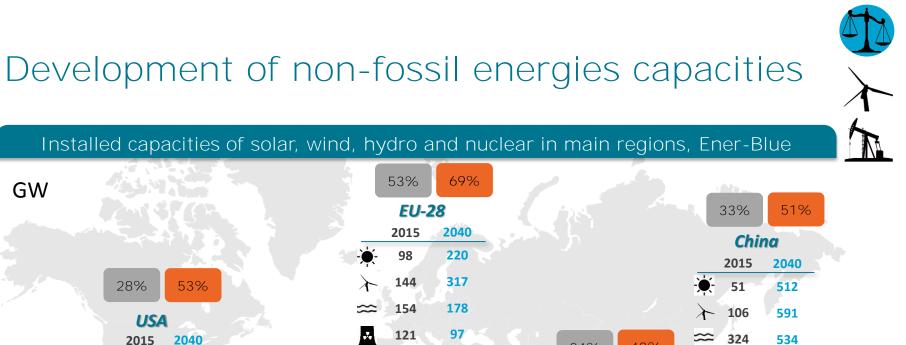


# In 2015, the share of renewable energy in the global installed generation capacity reached 31%



Source: Enerdata Global Energy & CO<sub>2</sub> Data





39%

12%

Africa & Middle-

East

48%

Total share of low-carbon energies in installed

Source: EnerFuture, Ener-Blue scenario

capacities, incl. traditional and modern biomass from biodegradable waste 2015 and

24%

India

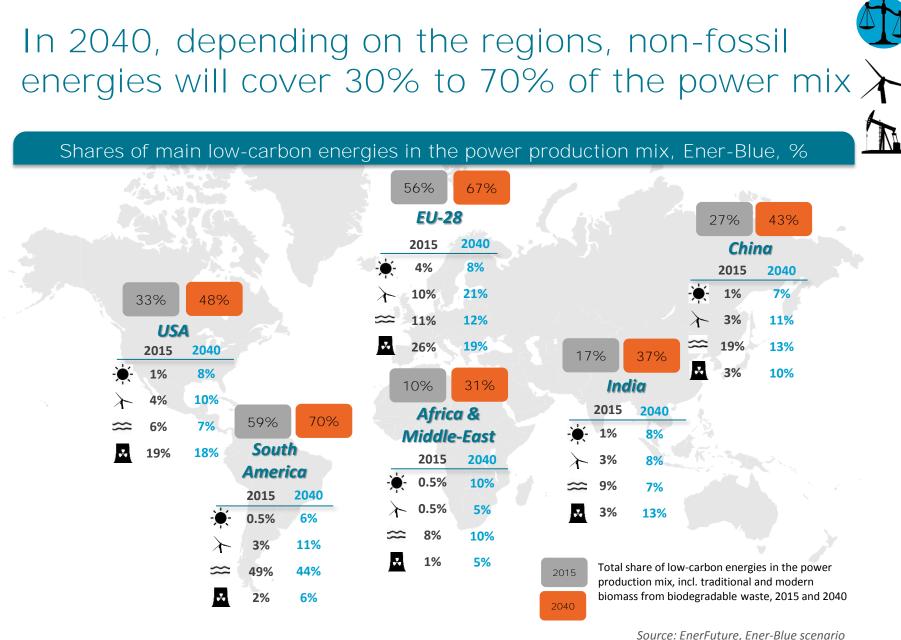


55%

South

America

69%





# Renewable Energy (RE) developments in Asia

\*Renewable capacity includes hydropower, biomass, solar, wind, geothermal

|   | Total RE<br>Capacity<br>in 2015 | RE annual<br>capacity<br>growth<br>(2010-15) | RE share of<br>electricity<br>production<br>in 2015 | Key Renewable Energy Targets  |
|---|---------------------------------|--|---|---|
| * | 504.4 GW                        | 14.6%  | 24.7%   | <b>China's 13</b> <sup>th</sup> Five Year for Power Sector Development (November, 2016), sets 2020 installed targets of 340 GW (hydropower), wind (210 GW), solar (110 GW), and biofuels (15 GW). |
|   | 94.2 GW                         | 8.7%   | 17.4%   | Japan's 2015 Long Term Energy Supply and Demand Outlook set<br>a 2030 RE target of 22-24% of generation (hydro 8.8-9.2%; solar<br>PV 7%, biomass 3.7-4.6%, wind 1.7%, geothermal 1.0-1.1%).       |
| ۲ | 81.4 GW                         | 8.5%   | 14.6%   | India increased its RE in January 2015 to 175 GW by 2022, which would comprise 100 GW solar, 60 GW wind, 10 GW biomass and 5 GW small hydropower.   |
|   | 12.1 GW                         | 12.5%  | 2.4%  | The Renewable Portfolio Standard (RPS) introduced in 2012, requires power generators to source an increasing percentage of RE with the initial target for 2022 pushed back to 2024.               |
|   | 7.3 GW                          | 8.0%   | 11.7%   | Indonesia targets a RE share in its primary energy mix of 10-15% by 2019, 23% by 2025 and 31% by 2050.  |
|   | 7.0 GW                          | 20.2%  | 10.4%   | Malaysia's Eleventh Plan (2016-2020) targets 2.08 GW of RE capacity (excluding large-scale hydropower), a 3% RE share and a 15% hydropower share in its primary energy mix                        |

Source: Enerdata Global Energy & CO<sub>2</sub> Data, Countries' Energy Policies



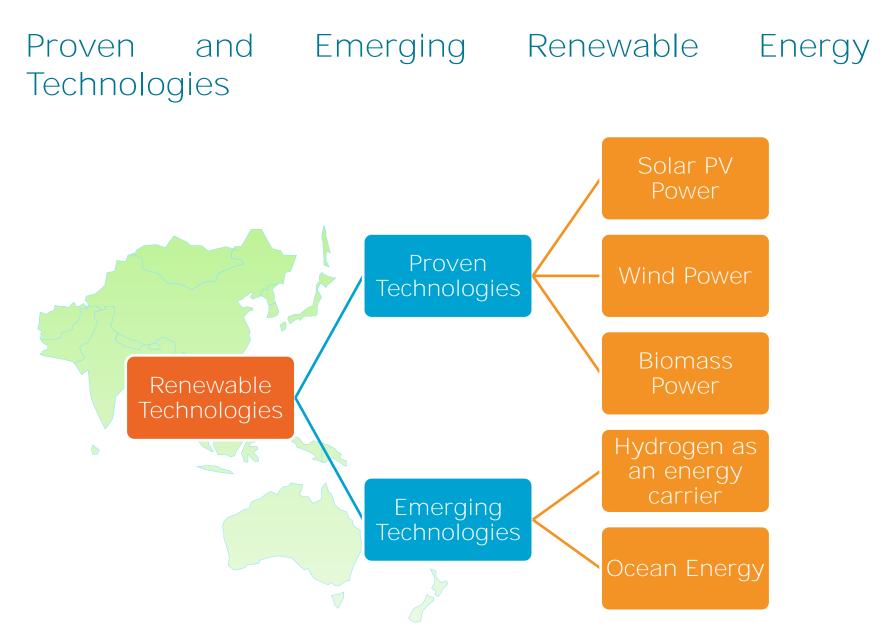
# INDC commitments in Asia

\*LULUCF – Land Use, Land-use Change and Forestry

|   | Total CO <sub>2</sub><br>Emissions<br>(excl. LULUCF)<br>in 2015 | Total<br>emissions<br>growth<br>since 2010 | <b>Key INDC Commitments</b><br>(in accordance with Paris Agreement entering into force on 4 November,<br>2016 and the countries nationally determined contribution commitments<br>thereof)                           |
|---|---|--|--|
| * | 10,793.1 MtCO <sub>2</sub>                                      | 18.5%                                      | The peaking of CO2 emissions earlier than 2030 if possible; CO2 emissions per unit of GDP to fall from 65% to 60%; non fossil fuels to rise to around 20% of primary energy.   |
|   | 1,202.7 MtCO <sub>2</sub>                                       | 2.2%                                       | Japan has committed to reduce GHG emissions by 26% in Fiscal Year 2030, as compared to Fiscal Year 2013, i.e. a 25.4% reduction as compared to Fiscal Year 2005.   |
| ۲ | 2,335.3 MtCO <sub>2</sub>                                       | 33.6%                                      | To reduce the emissions intensity of GDP by 33-35% from 2005 levels by 2030; to achieve about 40% non fossil fuel based energy with help from the Green Climate Fund (GCF).  |
|   | 655.4 MtCO <sub>2</sub>   | 5.7%                                       | Korea has an economy wide target to reduce GHG emissions by 37% below the business as usual (BAU) level (850.6 $MtCO_2e$ ) by 2030.  |
|   | 536.6 MtCO <sub>2</sub>   | 22.4%                                      | Indonesia has committed to unconditionally reduce GHG emissions to 26% below the BAU scenario by 2020 and to 41% below BAU level of 2.88 MtCO <sub>2</sub> e by 2030 (incl. 12% dependent on international support). |
|   | 237.3 MtCO <sub>2</sub>   | 14.5%                                      | To reduce the emissions intensity of GDP by 45% from 2005 levels (0.531 tons $CO_2$ eq per thousand RM) by 2030 (35% unconditional, 10% contingent on climate finance, technology transfer and capacity building).   |

Source: Enerdata Global Energy & CO<sub>2</sub> Data, Countries' INDCs







## FiT in Asia - Most of the countries in Asia have FiT

|             | Feed-in<br>tariffs | Net<br>metering | Renewable<br>obligations | Fiscal<br>incentives | Public<br>financing | Biofuels<br>targets | Renewable<br>target |
|-------------|--------------------|-----------------|--------------------------|----------------------|---------------------|---------------------|---------------------|
| Australia   | √                  | metering        | √                        | incentives           | √                   | turgets             | √ v                 |
| Bangladesh  |                    |                 |                          | √                    | √                   |                     | 1                   |
| China       | $\checkmark$       |                 |                          |                      |                     |                     | 1                   |
| India       | $\checkmark$       | √               | √                        | √                    | $\checkmark$        | $\checkmark$        | 1                   |
| Indonesia   | $\checkmark$       |                 | √                        | $\checkmark$         | $\checkmark$        | $\checkmark$        | 1                   |
| Japan       | $\checkmark$       | $\checkmark$    | √                        | $\checkmark$         | $\checkmark$        | $\checkmark$        | $\checkmark$        |
| Malaysia    | $\checkmark$       |                 | √                        | $\checkmark$         | $\checkmark$        | $\checkmark$        | $\checkmark$        |
| Mongolia    | $\checkmark$       |                 |                          |                      |                     |                     | $\checkmark$        |
| Nepal       |                    |                 |                          |                      | $\checkmark$        |                     | $\checkmark$        |
| New Zealand |                    |                 |                          | $\checkmark$         | $\checkmark$        |                     | $\checkmark$        |
| Pakistan    | $\checkmark$       | $\checkmark$    |                          |                      | $\checkmark$        | $\checkmark$        | $\checkmark$        |
| Philippines | $\checkmark$       |                 | √                        | $\checkmark$         |                     |                     | √                   |
| Singapore   |                    | $\checkmark$    |                          |                      | $\checkmark$        |                     |                     |
| South Korea |                    |                 | $\checkmark$             | $\checkmark$         | $\checkmark$        | $\checkmark$        | $\checkmark$        |
| Sri Lanka   | $\checkmark$       |                 |                          |                      |                     |                     | √                   |
| Taïwan      | $\checkmark$       |                 |                          |                      | $\checkmark$        | $\checkmark$        | √                   |
| Thailand    | $\checkmark$       |                 |                          | $\checkmark$         | $\checkmark$        | √                   | √                   |
| Vietnam     | $\checkmark$       |                 |                          | $\checkmark$         |                     |                     | $\checkmark$        |

Source: Enerdata Global Energy & CO<sub>2</sub> Data, Countries' INDCs



# FiT in Asia – Example of complex FiT Schemes

| Technology | Sub-<br>techonology | Region   | 2009     | July 2014 | 2015 | 2016 | 2017 | 2018 |
|------------|---------------------|----------|----------|-----------|------|------|------|------|
|            |                     | Region 1 | 8.       | 21        | 7.89 | 7.   | 57   | 7.09 |
| Onshore    |                     | Region 2 | 8.       | 70        | 8.37 | 8.05 |      | 7.57 |
|            |                     | Region 3 | 9.       | 34        | 9.02 | 8.70 |      | 8.21 |
|            |                     | Region 4 | 9.       | 82        | 9.82 | 9.66 |      | 9.34 |
| Duration   |                     |          | 20 years |           |      |      |      |      |
| Offshore   | Near shore          |          |          |           | 13.7 |      |      |      |
|            | Intertidal          |          | n.a.     |           | 12.1 |      |      |      |

Source: Enerdata, China Wind FiT

| Sub-energy          | Network                 | Region                             | Capacity   | 2010-2012 | 2013  | 2014 | 2015<br>onwards |
|---------------------|-------------------------|------------------------------------|------------|-----------|-------|------|-----------------|
|                     |                         | Jawa Bali                          |            | 7.29      | 7.29  | 8.59 | 8.59            |
|                     |                         | Sumatera                           |            |           |       | 9.88 | 9.88            |
|                     | Medium Voltage          | Sulawesi NTB and NTT               |            |           | 8.74  | 10.7 | 10.7            |
|                     | Weddin Voltage          | Kalimantan                         |            | 1.25      |       | 11.2 | 11.2            |
|                     |                         | Bali, Bangka Belitungn, Lombok     |            |           | 9.47  | 12.9 | 12.9            |
| Biomass             |                         | Riau archipelago, Papua and others |            |           |       | 13.7 | 13.7            |
| DIOIIId22           |                         | Jawa Bali                          | ≤ 10 MW    | 9.90      | 9.90  | 11.2 | 11.2            |
|                     |                         | Sumatera                           |            |           |       | 12.9 | 12.9            |
|                     | Low Voltage             | Sulawesi NTB and NTT               |            |           | 11.88 | 14.0 | 14.0            |
|                     |                         | Kalimantan                         |            |           |       | 14.6 | 14.6            |
|                     |                         | Bali, Bangka Belitungn, Lombok     |            |           | 12.87 | 16.8 | 16.8            |
|                     |                         | Riau archipelago, Papua and others |            |           |       | 17.9 | 17.9            |
| Zero Waste          | Medium Voltage          |                                    |            | 7.85      | 10.8  | 10.8 | 10.8            |
| Zero waste          | Low Voltage             |                                    |            | 10.4      | 13.4  | 9.34 | 9.34            |
| MSW Thermal         | High Voltage            |                                    | 20-50MW    |           |       |      | 16.0            |
| Process Utilisation | nign voitage            |                                    | 20-5010100 |           |       |      | 13.1            |
| MSW Methane Gas     | High and Medium Voltage | All                                |            | ]         |       |      | 16.6            |
| MSW Thermal         | nigh and wedrum voltage | All                                | 201.01     |           | n.r.  |      | 18.8            |
| MSW Methane Gas     |                         |                                    |            |           | n.r.  |      | 20.2            |
| Utilisation         | Low voltage             |                                    | <20MW      |           |       |      | 20.2            |
| MSW Thermal         | LOW VOILage             |                                    |            |           |       |      | 22.4            |
| Process Utilisation |                         |                                    |            |           |       |      | 22.4            |
| Duration            |                         | 20 years                           |            |           |       |      |                 |

Source: Enerdata, Indonesia BioMass FiT



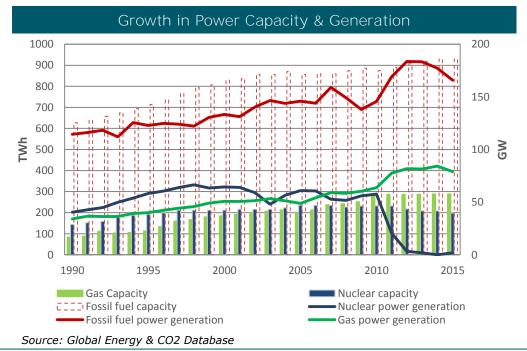
Webinar Training: Risk Assessment of Power Projects , 19 April 2017



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The increased reliance on fossil fuels imports for power generation following the 2011 nuclear shutdown has cost Japan an annual average of \$30 billion



- Following the Fukushima nuclear accident in 2011, power generation using fossil fuels surpassed 900 TWh in 2012 and 2013 before reducing slightly to 830 TWh in 2015 due to declining oil-fired power generation.
- Between 2010 and 2015, nuclear power generation declined to 0 in 2014 before Kyushu Electric's Sendai 1 and 2 reactors were allowed to restart in 2015. Since then, Shikoku Electric's Ikata 3 reactor restarted in 2016, while a number of reactors (Kansai's Takahama 3 and 4 units, Kyushu's Genkai 3 and 4 units, Chubu's Hamaoka 3 and 4 units) are potential restarts.
- Overall capacity growth for fossil fuels has not changed significantly (1.6% per year between 1990 and 2015) despite gas and coal-fired capacities growing three-fold and two-fold over the same time period.
- The government is expected to start revising its 2015 long-term energy plan this year, and it is likely that fierce public opposition to nuclear will result in a lowering of the current 2030 nuclear share target of 20-22%, rather than a complete removal of nuclear as the government weighs the cost of higher electricity prices and government debt from costly fossil fuel imports.

## Japan – Electricity Targets

\*Renewable capacity includes hydropower, biomass, solar, wind, geothermal (total capacity is slightly different due to rounding)

|            | 2015<br>installed<br>capacity | 2020<br>forecast<br>capacity<br>(EnerBlue) | 2015<br>share of<br>power<br>generation | Electricity Targets  |  |  |
|------------|-------------------------------|--|---|--|--|--|
| Coal       | 71.9 GW                       | 81.2 GW                                    | 33.8%                                   | 26% of power generation in 2030  |  |  |
| Oil        | 56.2 GW                       | 52.9 GW                                    | 8.9%                                    | 3% of power generation in 2030   |  |  |
| Gas        | 57.7 GW                       | 59.1 GW                                    | 38.9%                                   | 27% of power generation in 2030 (LNG)  |  |  |
| Nuclear    | 39.5 GW                       | 35.2 GW                                    | 0.9%                                    | 20-22% of power generation in 2030<br>(under contention due to public opposition to nuclear restarts)              |  |  |
| Renewables | 94.2 GW                       | 120 GW                                     | 17.5%                                   | 22-24% of power generation in 2030 (8.8-9.2% hydropower, 7% solar, 1.7% wind, 3.7-4.6% biomass, 1-1.1% geothermal) |  |  |
| Total      | 319.6 GW                      | 348.2 GW                                   | 100%                                    | Japan's Long-term Energy Supply and Demand Outlook for FY 2030 projects power generation to reach 1.06 TWh in 2030 |  |  |

Source: Enerdata Global Energy & CO<sub>2</sub> Data, EnerFuture, Countries' Energy Policies



### Nuclear/Gas Latest Developments in Japan

## Japan allegedly in talks with US to prevent China acquiring Westinghouse

10 April, 2017

Westinghouse's nuclear business is likely to be sold. Reuters reported that the Trump administration and the Japanese government are in discussions to ensure that the bankruptcy of Toshiba Corp's U.S. unit Westinghouse Electric Co does not lead to U.S. technology secrets and infrastructure falling into Chinese hands, a U.S. official said on Thursday. Westinghouse filed for bankruptcy last month hit by billions of dollars of cost overruns at four nuclear reactors under construction in the U.S. Southeast.

#### Japan predicted to junk problematic Monju fast reactor

26 September, 2016

A series of technical, economic, and safety problems has been lashing Japan's prototype fast-breeder nuclear reactor at Monju in Fukui Prefecture since it achieved criticality in 1994. It has only been operational for 250 days prior to the March 2011 Fukushima accident.

The Ministry of Education, Culture, Sports, Science and Technology, which oversees the Monju project, estimated that at least \$5.7b (JPY580b) will be needed to restart the reactor.

## Why Japan must start weaning itself off oil imports for energy

01 March, 2017

Japan outlined a long-term approach to energy security amidst low crude oil **prices**" based on three policy goals. They are:

- 1) facilitating global investment in upstream development;
- 2) establishing LNG markets in readiness for crude oil price volatility, and;
- 3) exporting **Japan's** energy-saving technologies to reduce worldwide dependence on crude oil.

#### Ninth LNG Train Starts at Bintulu

#### 25 January, 2017

Japanese JX Nippon Oil & Energy Corp said January 23 that its joint venture partner, Malaysian state-owned Petronas, has commenced operations at the ninth liquefaction train at the Petronas LNG complex in Bintulu, Sarawak, Malaysia.

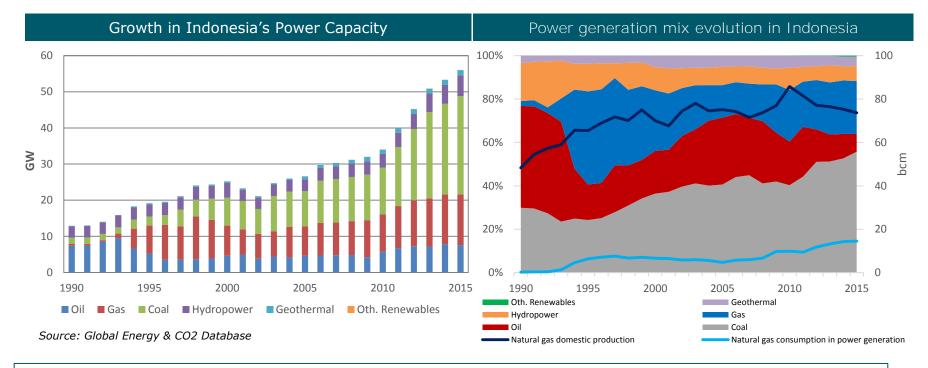




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# Indonesia relies mainly on coal and gas for power generation



- The share of natural gas in Indonesia's power generation mix reached a high of 43% in 1995, but subsequently declined to 15% in 2005 and has since stabilized around 24% over the last 3 years. The cheap availability and on-demand ability of domestic coal has not only led to the increasing adoption of coal power, but has mitigated the demand for alternative power sources such as hydropower.
- Between 2005 and 2015, the growth in gas-fired capacity (5.5% per year) was just half of coal-fired capacity growth (10.8% per year), but gas-fired power generation increased at double the growth (11.6% per year) over the same time period.
- > Indonesia's renewable energy electricity production is dominated by hydropower and geothermal power.
- PT PLN's latest ten-year electricity supply business plan (RUPTL 2016-2025) has revised the share of gas and coal in additional capacity by 2025 from 20% and 60% in the previous plan to 29% (23 GW) and 43% (34.8 GW) respectively.

**PT PLN's 35,000 MW Plan aims to help Indonesia meet** projected electricity demand growth of 8.6% per year and achieve an electrification rate of 97.35% by 2019



Source : PT PLN 35,000 MW Plan

The government supports the 35 GW plan using the following legislation:

- Law No.2/2012 and Presidential Decree No.30/2015 (on land acquisition for public interests)
- Ministerial Decree No.3/2015 (on electricity purchase procedures)
- Ministerial Decision ESDM 74K/21/MEM/2015 (on the legalization of PT PLN's electricity supply business plan RUPTL to develop power plants)

Indonesia's Peak Load is expected to grow from 36.7 GW in 2015, to 50.5 GW by 2019 and 74.5 GW by 2024



## Indonesia – Electricity Targets

\*Renewable capacity includes hydropower, biomass, solar, wind, geothermal (total capacity is slightly different due to rounding)

|            | 2015<br>installed<br>capacity | 2020<br>forecast<br>capacity<br>(EnerBlue) | 2015<br>share of<br>power<br>generation | Electricity Targets  |
|------------|-------------------------------|--|---|--|
| Coal       | 27.2 GW                       | 30.7 GW                                    | 55.8%                                   | 34.8 GW by 2025; 45-50% share of power generation by 2025  |
| Oil        | 7.6 GW                        | 8.6 GW                                     | 8.1%                                    | Completely phased out by 2025  |
| Gas        | 14.0 GW                       | 26.7 GW                                    | 24.4%                                   | 23 GW by 2025; 30% share of power generation (including LNG) by 2025   |
| Nuclear    | n.a.                          | n.a.                                       | n.a.                                    | No Nuclear   |
| Renewables | 7.2 GW                        | 10 GW                                      | 11.7%                                   | 14.5 GW of hydropower, 6 GW of geothermal, 2.2 GW other renewables by 2025; 20-25% share of power generation by 2025 |
| Total      | 56.0 GW                       | 75.7 GW                                    | 100%                                    | Capacity targets - PT PLN's RUPTL 2016-2025;<br>Power generation targets - the government's RUKN 2015-2034           |

Source: Enerdata Global Energy & CO<sub>2</sub> Data, EnerFuture, Countries' Energy Policies



### Gas/LNG Latest Developments in Indonesia

## Indonesia commissions 500 MW of new mobile power plants

22 March, 2017

Eight gas-fired mobile power plants with a cumulated capacity of 500 MW have been officially inaugurated in Indonesia. The plants' capacities range between 25 MW and 100 MW and the eight projects have been installed in Lombok (West Nusa Tenggara), on Bangka Island, in Lampung (South Sumatra), in Pontianak (West Kalimantan), in Bengkalis (Riau Islands), on Belitung Island and in Nias and Medan in North Sumatra. Some of the plants started operations in 2016.

#### ADB lends US\$400m for third Tangguh LNG train (Indonesia)

20 December, 2016

The Asian Development Bank (ADB) has signed a US\$400m loan to finance the expansion of the 7.6 Mt/year Tangguh LNG plant in Indonesia.

The Tangguh LNG plant was commissioned in 2009 and consists of two liquefaction trains of 3.8 Mt/year each. BP is the operator of the liquefaction plant with a 40.22% stake, in partnership with Mitsubishi-Inpex (16.3%), CNOOC (13.9%), Nippon Oil (12.23%), KG (10%) and LNG Japan (7.35%).

#### Indonesia's shifting rules threaten coal-fired plants' bankability

5 April, 2017

The new regulation (Regulation No. 10/2017 on Principles of Power Purchase Agreements) appears to require developer-owners to bear bigger risks. The new regulation stipulates that the current tariff model, which includes a capacity (or take-or-pay) component, may not last for the entire life of a PPA. Rather, PLN will only be required to cover capacity payments for the 15 years typically required for debt repayment, only half the characteristic 30-year life of a PPA.

#### Wartsila to Supply 135-MW Combined Cycle Plant to Indonesia

3 November, 2016

Wartsila and PT PP (Persero) Tbk, have been selected to supply a 135-MW combined-cycle power plant to a power center under construction at Lombok Island in Indonesia.

The two companies will also operate and maintain the power plant for five years, with power supplied to PT PLN, the Indonesian state utility.

Wartsila and PT PLN plan to build out additional power generation in Indonesia in the future. When the Lombok plant is operational, **Wartsila's** total contributed capacity in the country will exceed 3.1 GW.

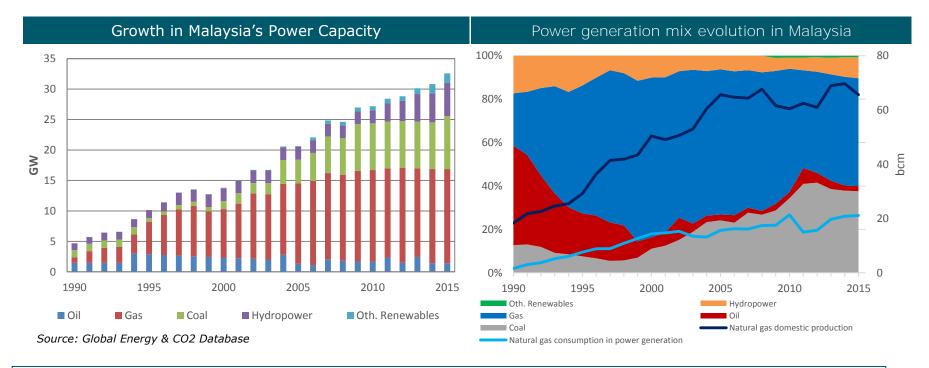




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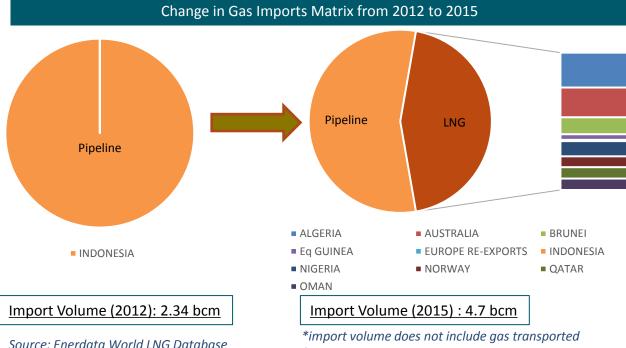
# Malaysia relies mainly on coal and gas for power generation



- New power capacity added has been 4% y-o-y from 2010 to 2015
- > For the period 2010-2015, Oil Capacity has been declining, with gas capacity remaining flat. New additions were on coal power generation and Hydropower. Renewables such as wind and solar are still less than 1% of the total power capacity installed
- > Domestic energy resources are continuing to depleting and Malaysia is moving to more LNG import
- LNG import needed to continue selling LNG and provide Gas
- Coal power capacity used to replace Gas power production and allow Malaysia to export LNG
- Malaysia needs to work harder in adding more renewable capacity



### Shortage of gas in peninsular Malaysia necessitated LNG imports



from the Malaysia-Thailand Joint Development Area

#### **Key Insights**

- A traditional LNG exporter had to a) look at LNG imports to meet the demand. Melaka LNG gas terminal was commissioned in 2013 and another one is planned for 2019
- Besides LNG imports, b) Government also aims to increase domestic gas production through enhanced recovery, fields developing small and increasing exploration the activities
- c) Fuel Switching and new industries will add more gas demand

#### Malaysia LNG imports by source and regasification capacity

| Regasification Terminal | Туре    | Operator | Status      | Commissioning | Capacity (Mt/y) |
|-------------------------|---------|----------|-------------|---------------|-----------------|
| Melaka                  | FSRU    | Petronas | Operational | 2013          | 3.80            |
| Pengerang               | Onshore | Petronas | Approved    | 2019          | 3.80            |



## Malaysia – Electricity Targets

\*Renewable capacity includes hydropower, biomass, solar, wind, geothermal (total capacity is slightly different due to rounding)

|            | 2015<br>installed<br>capacity | 2020<br>forecast<br>capacity<br>(EnerBlue) | 2015<br>share of<br>power<br>generation | Electricity Targets  |
|------------|-------------------------------|--|---|--|
| Coal       | 8.7 GW                        | 12.8 GW                                    | 37.6%                                   |  |
| Oil        | 1.4 GW                        | 1.3 GW                                     | 2.3%                                    | 24.9 GW in Peninsular Malaysia with 20% reserve margin,<br>1.8 GW in Sabah with 34% reserve margin,<br>5.1 GW in Sarawak with 19% reserve margin by 2020 |
| Gas        | 15.4 GW                       | 20.1 GW                                    | 49.7%                                   |  |
| Nuclear    | n.a.                          | n.a.                                       | n.a.                                    | No Nuclear   |
| Renewables | 7.0 GW                        | 9 GW                                       | 10.4%                                   | 2,080 MW (67% biomass and waste, 24% mini-hydro, 9% solar<br>PV)   |
| Total      | 32.6 GW                       | 43.3 GW                                    | 100%                                    | Malaysia's Renewable Energy Policy & Action Plan 2010,<br>11 <sup>th</sup> Malaysia Energy Plan 2016-2020  |

Source: Enerdata Global Energy & CO<sub>2</sub> Data, EnerFuture, Countries' Energy Policies



#### Second competitive bid process for a 460 MW project in Malaysia

6 March, 2017

The Malaysian Energy Commission (Suruhanjaya Tenaga) has recently announced it plans to start a second competitive bid process in order to select developers for large scale PV projects which would have a combined capacity of 460 MW. The involved projects are a 360 MW project in the Malaysian peninsula and a 100 MW in the Labuan territory.

The projects will be completed in 2019-2020 and will deliver their output to the utility companies Tenaga Nasional Berhad (TNB) or Sabah Electricity Sdn Bhd (SESB).

#### Sarawak Energy selects contractors for 400 MW CCGT project (Malaysia)

4 November, 2016

Malaysian power group Sarawak Energy Bhd (SEB) has selected a consortium of GE and Sinohydro as the Engineering, Procurement and Construction (EPC) contractor for the construction of a 400 MW gas-fired CCGT power project at Tanjung Kidurong in Bintulu (Sarawak, Malaysia).

The RM1bn (US\$240m) project will replace the existing open cycle turbines at the Tanjung Kidurong power plant. Construction will start in late November 2016 and the new plant should be commissioned by mid-2019.

## Thailand approves 15-year LNG import deal with Malaysia

9 December, 2016

The energy policy committee of Thailand has approved a 15-year LNG import contract signed by state-owned oil and gas company PTT with Malaysia's LNG producer Petronas. Under the terms of the agreement, PTT will import 1 Mt/year (1.35 bcm/year) of Malaysian LNG in 2017 and 2019; deliveries will rise to 1.2 Mt/year (1.6 bcm/year) as of 2019 and until the end of the contract (2032). The agreement will be submitted for approval to the Cabinet.

#### Malakoff commissions 1 GW USC coalfired power project (Malaysia)

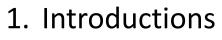
25 March, 2016

Malakoff Corporation Berhad (MCB), the largest independent power producer (IPP) in Malaysia, has commissioned its 1,000 MW Tanjung Bin 4 ultrasupercritical coal-fired power plant on the site of the existing 2,100 MW coal-fired Tanjung Bin Power Plant (TBPP) in Johor, in Malaysia.

Power will be sold to Malaysia's national power utility, Tenaga Nasional Berhad (TNB), under a 25-year Power purchase agreement.



Source : Enerdata Energy Business Intelligence, Key Energy News



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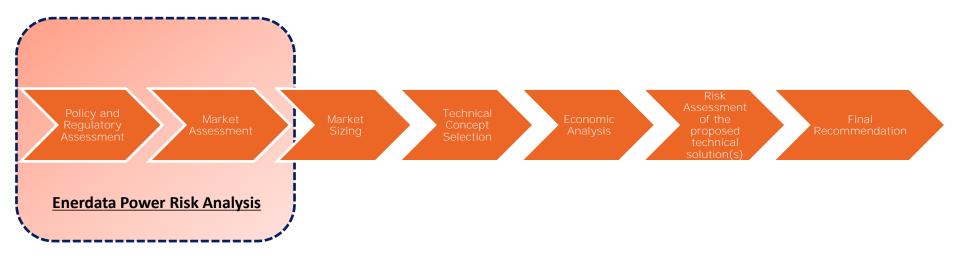
## Feasibility Study Elements for a Power Project

| Policy and<br>Regulatory<br>Assessment   | Market<br>Assessment   | Market Sizing   | Technology<br>Selection   | Economic<br>Analysis  | Risk Assessment  | Final<br>Recommendation  |
|--|--|---|---|---|--|--|
| <ul> <li>Government policies<br/>&amp; regulations</li> <li>Targets &amp;<br/>obligations</li> <li>Carbon</li> <li>Ownership<br/>restriction</li> <li>Applicable codes,<br/>law, standards &amp;<br/>guides</li> <li>Land &amp; water use</li> <li>Environmental</li> <li>Financial incentives</li> <li>Labour</li> <li>Tax system</li> <li>Outlook</li> </ul> | <ul> <li>Analysis and<br/>forecasts of market<br/>fundamentals<br/>including supply,<br/>demand and prices</li> <li>Gas Market:<br/>Reserves,<br/>production, imports<br/>(pipeline, LNG),<br/>domestic supply,<br/>gas transport<br/>infrastructure, gas<br/>prices, demand, end<br/>users, exports, gas<br/>contracts, trade<br/>volumes etc.</li> <li>Electricity Market:<br/>production,<br/>generation<br/>technologies, fuel<br/>mix, renewables,<br/>nuclear, capacity<br/>planning, demand<br/>by end user etc.</li> <li>Quantify risks using<br/>Enerdata Risk Index</li> </ul> | <ul> <li>Bottom up analysis<br/>and forecast of the<br/>market for<br/>estimation of<br/>market size specific<br/>to the business<br/>opportunity</li> <li>Geographical<br/>constraints,<br/>demography, energy<br/>use patterns, access<br/>to energy<br/>infrastructure and<br/>many other factors<br/>influence the final<br/>market size of the<br/>business and can be<br/>different from the<br/>macro level country<br/>analysis.</li> </ul> | <ul> <li>Site Selection – land access, socio-economic impact, environmental sensitivity, permitting and licensing</li> <li>Available technical options, capex requirements, technical configurations, development time</li> <li>Operational requirements, OPEX etc</li> </ul> | <ul> <li>Revenues based on<br/>forecasted prices<br/>and volumes</li> <li>Analysis of different<br/>revenue streams</li> <li>Costs - raw<br/>material, labor,<br/>capital,<br/>maintenance,<br/>operations etc</li> <li>Financial indicators -<br/>NPV, IRR, ROI</li> </ul> | <ul> <li>Critical factors for project success</li> <li>Sensitivity Analysis of ROI</li> <li>Scenario Analysis</li> <li>Ranking Analysis of technical solutions, if more than one solution is possible – ROI, time to operation, modularity, environmental risk, regulation risk etc</li> <li>Risk Mitigation Plan</li> </ul> | •Most feasible<br>solution with a<br>complete<br>understanding of<br>the underlying risks<br>together with risk<br>mitigation plan |

#### Enerdata's expertise



### Power Risk Analysis is applied to first two steps





• The Power Risk Analysis Framework can be applied to either single market or multiple markets, if benchmarking is required



- a) Asian Power markets tend to be relatively opaque compared to the more developed European and North American markets.
- b) Objective of ERI: to provide an independent and transparent methodology in order to better assess these markets.
- c) The risk assessment index for each country is calculated based on data from over 400 energy related information sources worldwide.
- d) Methodology adopted is regularly reviewed and updated to reflect the changing availability of comparative data.



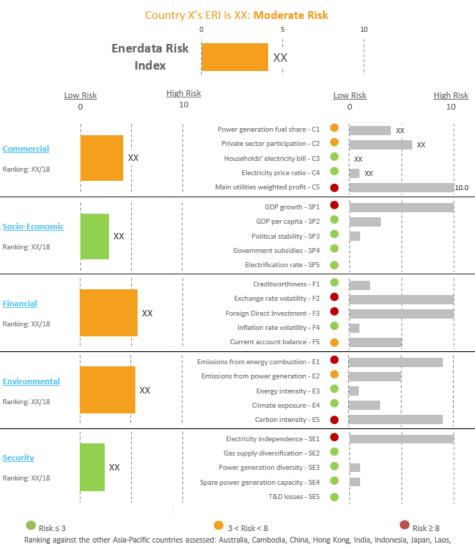
- $\triangleright$ 5 Risk Categories: Commercial, Socio-Economic, Financial, Environment, Security
- 25 Key Performance  $\triangleright$ Indicators
- 18 Countries:  $\triangleright$

Australia, Cambodia, China, Hong Kong, India, Indonesia, Japan, Laos, Malaysia, Myanmar, New Zealand, Pakistan, Philippines, Singapore, South Korea, Taiwan, Thailand, Vietnam

| · · · · · · · · · · · · · · · · · · · |                     | 1   |
|---------------------------------------|---------------------|---|
|                                       |                     | C1 – Power generation fuel share  |
|                                       |                     | C2 - Private sector participation   |
|                                       | C – Commercial      | C3 - Households' electricity bill   |
|                                       |                     | C4 – Household-Industry electricity price ratio   |
|                                       |                     | C5 – Main utilities weighted profit   |
|                                       |                     | SP1 - GDP growth  |
|                                       |                     | SP2 - GDP per capita  |
|                                       | SP - Socio-Economic | SP3 – Political stability   |
|                                       |                     | <ul> <li>22 - Private sector participation</li> <li>23 - Households' electricity bill</li> <li>24 - Household-Industry electricity price ratio</li> <li>25 - Main utilities weighted profit</li> <li>26 - Main utilities weighted profit</li> <li>27 - GDP growth</li> <li>28 - GDP per capita</li> <li>29 - GDP per capita</li> <li>29 - Political stability</li> <li>29 - Creditworthiness</li> <li>29 - Electrification rate</li> <li>21 - Creditworthiness</li> <li>22 - Exchange rate volatility</li> <li>23 - Foreign direct investment</li> <li>24 - Inflation rate volatility</li> <li>25 - Current account balance</li> <li>21 - Emissions from energy combustion</li> <li>22 - Emissions from power generation</li> <li>23 - Energy intensity</li> <li>24 - Climate exposure</li> <li>25 - Carbon intensity</li> <li>25 - Carbon intensity</li> <li>261 - Electricity independence</li> <li>22 - Gas supply diversification</li> <li>23 - Power generation diversity</li> <li>24 - Spare power generation capacity</li> </ul> |
| Epordata Dick                         |                     | SP5 - Electrification rate  |
|                                       |                     | F1 - Creditworthiness   |
|                                       |                     | F2 - Exchange rate volatility   |
| Enerdata Risk                         | F - Financial       | F3 - Foreign direct investment  |
| Index (ERI)                           |                     | F4 - Inflation rate volatility  |
|                                       |                     | F5 - Current account balance  |
|                                       |                     | E1 - Emissions from energy combustion   |
|                                       |                     | E2 - Emissions from power generation  |
|                                       | E - Environmental   | E3 - Energy intensity   |
|                                       |                     | E4 - Climate exposure   |
|                                       |                     | E5 - Carbon intensity   |
|                                       |                     | SE1 - Electricity independence  |
|                                       |                     | SE2 - Gas supply diversification  |
|                                       | SE - Security       | SE3 - Power generation diversity  |
|                                       |                     | SE4 - Spare power generation capacity   |
|                                       |                     | SE5 - T&D losses  |
|                                       |                     |   |



- a) In order to evaluate the risk rating associated with each risk category, each KPI is scored on a scale from 0 (lowest risk countries) to 10 (highest risk countries).
- b) The arithmetic mean of the score in each category provides the 5 risk category ratings; and the average of these 5 ratings will provide the Enerdata Risk Index for the particular country.
- c) A higher ERI indicates a higher risk for the country evaluated, vice versa.



Enerdata Risk Index (ERI)

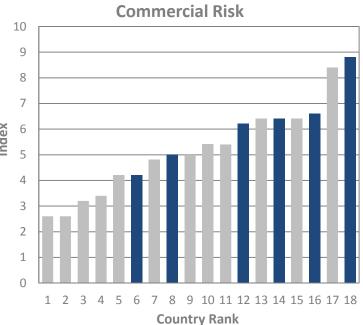
Ranking against the other Asia-Pacific countries assessed: Australia, Cambodia, China, Hong Kong, India, Indonesia, Japan, Laos, Malaysia, Myanmar, New Zealand, Pakistan, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam; \*Indicates that KPI has been assigned a score of 5 according to the methodology



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• **Commercial Risk** refers to the risk of potential losses arising from trading (including procurement) in the market. A key consideration when assessing this risk is pricing, the level of pricing, and participant competition.

| KPI:  | Description   |               |
|---|---|---------------|
| Power Generation Fuel<br>Share                | The percentage share of the predominant generation fuel, which provides an indication of fuel competition.  | 10<br>9       |
| Private Sector<br>Participation               | The cumulative percentage market share of the top 3 private power generation companies.   | 7 — 7 — 6 —   |
| Households' Electricity<br>Bill               | The percentage of household income spent on electricity.  | <u> </u>      |
| Household-Industry<br>Electricity Price Ratio | The ratio between the average household and industrial electricity tariffs.   | 3             |
| Main Utilities Weighted<br>Profit             | The ratio of operating profits to revenues<br>of the top 3 companies (weighted against<br>their market shares) to indicate any<br>concentration in profitability potential. | 1<br>0<br>1 2 |



| Country     | ERI Rank | C1 | C2 | C3 | C4 | C5 | Commercial<br>Risk |
|-------------|----------|----|----|----|----|----|--------------------|
| China       | 12       | 8  | 10 | 0  | 8  | 5  | 6.2                |
| Japan       | 6        | 4  | 6  | 0  | 1  | 10 | 4.2                |
| India       | 18       | 9  | 10 | 9  | 8  | 8  | 8.8                |
| South Korea | 14       | 4  | 10 | 10 | 4  | 4  | 6.4                |
| Indonesia   | 16       | 6  | 10 | 10 | 6  | 1  | 6.6                |
| Malaysia    | 8        | 5  | 3  | 10 | 5  | 2  | 5.0                |

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• **Socio-Economic Risk** refers to the risk associated with the causal correlation between social and economic development. A key consideration when assessing this risk is the impact of deep social divides on power and gas markets, particularly in developing markets.

| KPI:                 | Description  | 10 Socio-Economic Risk                                       |
|----------------------|--|--|
| GDP Growth           | The percentage year-on-year GDP growth.  | 8  |
| GDP per Capita       | Measured in GDP (USD) at constant<br>purchasing power parity per capita.<br>Indicates the average economic wealth of<br>a country. | 7<br>6<br>5<br>5   |
| Political Stability  | Index is provided by the Heritage<br>Foundation.   | 4  |
| Government Subsidies | The total subsidy for fossil fuels and electricity (expressed in real 2013 US billions) sourced from the IEA.                      | 2  |
| Electrification Rate | The percentage of the <b>country's</b> population with access to electricity.  | 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18<br>Country Rank |

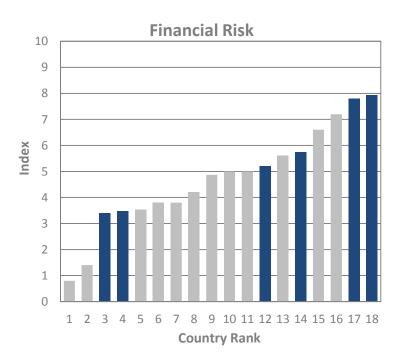
| Cou   | ntry  | ERI Rank | SP1 | SP2 | SP3 | SP4 | SP5 | Socio-<br>Economic Risk |
|-------|-------|----------|-----|-----|-----|-----|-----|-------------------------|
| Ch    | ina   | 14       | 0   | 8   | 9   | 10  | 1   | 5.6                     |
| Jap   | ban   | 7        | 10  | 3   | 1   | Ο   | 0   | 2.8                     |
| Ind   | dia   | 16       | 0   | 10  | 8   | 10  | 5   | 6.6                     |
| South | Korea | n 6      | 6   | 3   | 2   | Ο   | 0   | 2.2                     |
| Indo  | nesia | 18       | 4   | 9   | 7   | 10  | 5   | 7.0                     |
| Mala  | iysia | 8        | 4   | 5   | 2   | 4   | 0   | 3.0                     |

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• Financial Risk refers to the risk associated with a country's ability to attract new investment, which is pivotal to the market's development.

| KPI:                         | Description  |
|------------------------------|--|
| Creditworthiness             | The short term credit rating assessed by Standard & <b>Poor's</b> .  |
| Exchange Rate<br>Volatility  | The absolute value of the year-on-year percentage change in the exchange rate versus the US dollar.        |
| Foreign Direct<br>Investment | The share of foreign direct investment in the gross fixed capital formation in the country.                |
| Inflation Volatility         | The maximum inflation rate over the previous 3 years.  |
| Current Account<br>Balance   | The share of the sum of net exports of goods and services and net primary and secondary income in the GDP. |



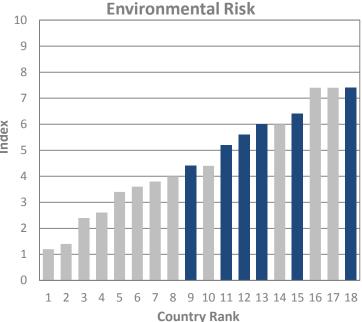
| Country     | ERI Rank | F1 | F2 | F3 | F4 | F5 | Financial Risk |
|-------------|----------|----|----|----|----|----|----------------|
| China       | 3        | 2  | 0  | 10 | 1  | 4  | 3.4            |
| Japan       | 14       | 4  | 10 | 10 | 1  | 5  | 6.0            |
| India       | 17       | 6  | 5  | 10 | 10 | 8  | 7.8            |
| South Korea | 4        | 2  | 4  | 10 | 1  | 0  | 3.4            |
| Indonesia   | 18       | 7  | 10 | 10 | 5  | 8  | 7.9            |
| Malaysia    | 12       | 4  | 10 | 9  | 2  | 2  | 5.4            |



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• **Environmental Risk** refers to the risk associated with the costs and benefits of environmental issues. For example, there is a cost associated with emissions mitigation (ie. pass-through carbon costs), and there is a social benefit from less pollution and less energy consumption.

| KPI:                                | Description  | 10                       | En        |
|-------------------------------------|--|--------------------------|-----------|
| Emissions from Energy<br>Combustion | The total $CO_2$ emissions per capita from energy combustion.  | 9                        |           |
| Emission from Power<br>Generation   | The average emissions per kWh produced in $gCO_2$ per kWh.   | 7<br>× 6                 |           |
| Energy Intensity                    | The total energy consumption per unit of GDP, with GDP measured in purchasing power parity.  | 6<br><b>10</b><br>5<br>4 |           |
| Climate Exposure                    | The <b>country's</b> vulnerability to climate change and readiness to improve its resilience to climate induced events, provided by the ND-Gain index. | 3<br>2<br>1              |           |
| Carbon Intensity                    | The average emission per unit of energy consumed.  | 0                        | 1 2 3 4 5 |



| Country     | ERI Rank | E1 | E2 | E3 | E4 | E5 | Environmental<br>Risk |
|-------------|----------|----|----|----|----|----|-----------------------|
| China       | 18       | 6  | 8  | 10 | 5  | 8  | 7.4                   |
| Japan       | 11       | 9  | 5  | 1  | 3  | 8  | 5.2                   |
| India       | 12       | 1  | 10 | 3  | 6  | 8  | 5.6                   |
| South Korea | a 13     | 10 | 4  | 7  | 3  | 6  | 6.0                   |
| Indonesia   | 9        | 1  | 10 | 1  | 5  | 5  | 4.4                   |
| Malaysia    | 15       | 7  | 8  | 5  | 4  | 8  | 6.4                   |

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• **Security Risk** refers to the risk associated with energy supply security. A key consideration when planning infrastructure development is the costs associated with maintaining supply security.

| KPI: Description                        |   | 10 Security Risk  |  |  |
|---|---|---|--|--|
| Electricity<br>Independence             | The percentage of electricity supply derived from domestic resources.   | 9   |  |  |
| Gas Supply<br>Diversification           | The diversity (Herfindahl-Hirschman<br>Index) of gas supplies, weighted by the<br>share of gas imports in total gas<br>consumption. | 7<br>7<br>6<br>5  |  |  |
| Power Generation<br>Diversity           | Measured by the Herfindahl-Hirschman<br>Index, which is a measure of market<br>concentration.                                       |   |  |  |
| Spare Power<br>Generation Capacity      | The percentage of total installed capacity that is not used in electricity production.  | 2   |  |  |
| Transmission and<br>Distribution Losses | The percentage of electricity 'lost' between the sources of supply and the end user.  | 0<br>1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18<br>Country Rank |  |  |

| Country     | ERI Rank | SE1 | SE2 | SE3 | SE4 | SE5 | Security Risk |
|-------------|----------|-----|-----|-----|-----|-----|---------------|
| China       | 4        | 1   | 0   | 9   | 2   | 2   | 2.8           |
| Japan       | 3        | 10  | 0   | 1   | 1   | 0   | 2.4           |
| India       | 16       | 4   | 3   | 9   | 3   | 10  | 5.8           |
| South Korea | 10       | 9   | 1   | 2   | 6   | 0   | 3.6           |
| Indonesia   | 6        | 1   | 4   | 3   | 3   | 5   | 3.2           |
| Malaysia    | 7        | 5   | 4   | 4   | 3   | 0   | 3             |



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### Conclusions

| Booming market                                  | All scenarios confirm substantial growth on electricity demand all around the world   |
|---|---|
|   |   |
| Global<br>Opportunities                         | Asia will play an important role on the power market with<br>both new installations and change of regulations moving<br>towards deregulated markets   |
|   |   |
| RE Drivers                                      | All started with the emissions reduction objective but<br>nowadays RE projects are economically competitive versus<br>fossil fuels too  |
|   |   |
| Power Project<br>plenty of risks to<br>mitigate | Each country, each technology present a different challenge<br>and risks to be accounted for to ensure the project will be<br>profitable in the long run. Understanding of the "Local"<br>market dynamics is a must |



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